# COMNEXIO Annual Report 2020

# Name and form

Comnexio. Cooperative Company.

# Registered office

Avenue Georges Lemaitre 38, 6041 Gosselies.

# Incorporation

Incorporated on 29 May 2019. Deed of incorporation published in the Appendices to the Moniteur belge (Belgian Official Gazette) of 3 June 2019, under number 19319745.

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# Introduction by the Operational Manager



After six months of existence, 2020 was a crucial year for Comnexio. On the one hand, it was the company's first full financial year. On the other, it was also an opportunity to confirm the confidence placed in Comnexio by its shareholder and client, ORES Assets, as well as the fine results recorded in 2019 and the positive atmosphere that has been present since Comnexio was first launched.

Very quickly, 2020 took an unexpected turn and was significantly disrupted by COVID-19. We all came to lead our lives differently, both at home and at work, faced with a situation for which few of us - indeed, virtually no one - was prepared. Nevertheless, even against such a background, Comnexio continued to play its role as a responsible, locally based public service company, ready to contribute to the society-wide effort needed. Our first priority, was to ensure the wellbeing of our staff, while continuing to fulfil our primary mission: to be accessible and to answer the questions and enquiries from ORES customers. Thanks to our solid IT infrastructure, the introduction of homeworking for virtually all of our employees was accomplished in under two days, without incident and especially with total transparency for customers. In addition, in these times of uncertainty, the decision was taken to guarantee the economic peace of mind of all our staff. Finally, the quality of collaboration within the various joint representation bodies made it possible to take the right decisions at the right time so that the crisis could be managed in the best possible way.

On the operational front, the past year was in two parts. The beginning of the year was relatively normal, but this was soon disrupted by the first lockdown. It was a period marked by a significant reduction in the volume of incoming interactions, between mid-March and the end of May. The low workload and support measures for staff enabled us to continue living together, despite social distancing.

By contrast, the second part of the year saw a series of successive, even connected events that complicated the situation: unscheduled overloads on the work front and a longer average response time than usual. There were numerous adaptations to processes in an energy distribution sector undergoing great change (prosumer, rollout of smart meters, modifications to the protection of vulnerable customers, etc.), as well as the deployment

of a new customer relationship management tool. These many changes inevitably took time for our staff to adapt to, as well as an increase in processing times. However, despite this more difficult period of operations, quality and customer satisfaction continued to be excellent (at around 90%), which demonstrated the professionalism and experience of our teams.

While our action plans and targets were disrupted somewhat by the health crisis, Comnexio made every effort to develop its activities and the diversity of tasks that it offers staff. As a result and thanks to the professional commitment and maturity of the teams, two new projects for our client saw the light of day in 2020: the programme to recover debts for certain inactive customers and a telephone follow-up campaign as part of the promotion of natural gas.

If one conclusion can be drawn from 2020, it is that the strength of Comnexio lies without question in its human capital. Certainly, living together and team spirit took something of a battering from the imposition of social distancing, while the task of managing teams remotely had to reinvent itself and social distancing and new means of communication were added to the mix. However, the day-to-day involvement and commitment of every member of staff, their agility and resilience were – and remain – crucial for getting us through this period of crisis.

So, I believe it is important to highlight and thank everyone at Comnexio for their incredible professional commitment, their team spirit and their vision of the future.

2021 will continue to be affected by the health crisis and the resulting uncertainties. Despite everything, I am certain that this new year will demonstrate that all of our staff is closely bonded and focused on the share goal of raising Comnexio to the status of a competitive contact centre that guarantees quality service at a controlled cost for public utility companies. This will require Comnexio's transformation towards greater efficiency and maturity to be continued, while still placing staff and customers at the centre of our concerns.

# David Mailleux, Operational Manager

# Activity report

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# 1. Presentation of the company

Comnexio is a company specialising in customer contacts. Part of the ORES group, Comnexio's purpose is to deal, remotely, with all of the questions asked by customers or by the public in general. The company provides a whole range of information relating to the public utility goods and services provided by its shareholder company, ORES Assets. This information is provided by telephone, e-mail, online chats and any other appropriate means of communication. Comnexio is located across two sites. Its head office is situated in Gosselies, where the majority of the company's staff work. It also has a branch in Eupen, where mainly German-speaking employees provide answers for customers in German

# Shareholding structure of Comnexio and the ORES group

The capital in Comnexio is held 93% by the intermunicipal company, ORES Assets, the main distribution systems operator for electricity and natural gas in Wallonia (200 associated local authority areas) and by seven pure intermunicipal financing companies (IPFs). The purpose of these latter companies is to represent, guide and support the local authorities associated with ORES Assets in their financial holding, in particular in the distribution systems.

# Mission, vision and objectives

Comnexio is dedicated every day to improving the experience of ORES customers. As a result, the company focuses on what is an engaging mission, motivating vision and clear objectives for 2024.

This timeframe makes it possible to accommodate the autonomy obligation imposed by the CWaPE on Comnexio for June 2023, in particular regarding the change of application ecosystem (currently provided by N-Allo). This change of application ecosystem is a crucial part of the development and transformation of Comnexio in the medium term, enabling it to meet, as a minimum, the current needs of ORES, as well as the future developments planned.

### Mission

Our mission is to respond to the expectations of public companies and citizens in Wallonia by offering them an outstanding, locally based customer experience that meets their needs, at the best price.

What makes us different is our ability to create a relationship of trust with our customers by being a genuine extension of their services by providing a customer experience that is simple, smooth and user-friendly and one that is well suited to the public sector.

As a contact centre, Comnexio's mission is:

- To support the electricity and gas distribution systems operators in Wallonia, as well as Walloon public companies in the management of their customer relations.
- To be focused on the customer by promoting the omnichannel and customer experience.
- To place humans at the centre of our activity and to be innovative in our support.

# Vision

We believe that a contact centre for Walloon public service companies must be accessible to all citizens, simply and without any obstacles, while taking account of their preferred channel of communication. For us, the way people experience our services is critically important. We are there to reassure them, advise them and guide them in everything they do.

We also need to support public service companies in implementing their customer relations by giving them the benefit of our knowledge and expertise.

But most of all, we believe in the strength of women and men of all origins and ages and in the fact that innovation is there to support them, and not the other way round.

### We have established three main lines in terms of our vision:



To provide contact centre services that are high-quality, multilingual (FR, DE, NL) and omnichannel, 24/7



To bring together and connect citizens and public service companies



To establish ourselves as a partner to public service companies by providing an outstanding customer experience, at the best price

# **Objectives**

Since it was launched, Comnexio has pursued clear objectives:

- To guarantee the quality of its service for citizens: Comnexio is positioned as a genuine extension of ORES's services by providing an outstanding customer experience geared to the specific nature of the public sector in Wallonia (high availability of services, accessibility, focus on people, quality of service and being based locally). To ensure this outstanding customer experience is actually provided, Comnexio puts its staff centre-stage. That's because an outstanding customer experience is only possible if the employee experience is outstanding in the first place. And that is only possible if employees have efficient tools and easy access to resources and knowledge. Our employees play a crucial role in all this and are a differentiating element that must be supported by technology and innovation.
- To control costs: the cost of the contact centre is included in the final bill that customers pay through the

distribution tariff. This means it is imperative to limit costs as much as possible.

• To maintain Walloon jobs: ORES is a leading public utility company in Wallonia.

Well aware of this role, its aim is to keep local jobs local. Comnexio is a good example of this: firmly anchored in Wallonia, it is dedicated to developing the skills of its workers.

However, this is only possible over time if the service quality is there, along with controlled costs.

# **Shared values**

Comnexio's corporate values were determined following an in-house consultation exercise with staff. These values form a solid benchmark against which the company has measured itself daily since it was first created. Each value is illustrated by various types of conduct that characterise the relations and actions that are expected from staff, both with regard to customers and between colleagues. A team of ambassadors and a "Values Journey" are in place to bring these values to life and to ensure that they are reflected on a daily basis in the work and attitudes of all our staff.



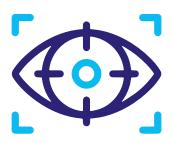
# **Team spirit**

- I work with my colleagues in a spirit of listening and mutual support.
- I share my experience and pass on the information required to make everyone's work easier.
- I proactively help my colleagues and give priority to the common interest.



# Living together

- I respect my colleagues and my workspace.
- I am smiling and welcoming to everyone.
- I take positive action and encourage a pleasant working atmosphere.



# Vision of the future

- I am open to change and adopt new technologies.
- I am constantly looking for new ideas so that I can plan better for the challenges of tomorrow and make the company grow.
- I contribute proactively to my own development.



# **Professional commitment**

- I do everything I can to improve the quality of my work and my efficiency.
- I overcome obstacles and implement appropriate solutions for everyone, both customers and co-workers.
- I have empathy in all circumstances, both with customers and with my colleagues.

# 2. Activity report

After 20 months of its existence, of which more than half has been affected by the health crisis, the results of Comnexio's activities remain positive. Before looking at these activities in detail, it is worth recapping on how and why Comnexio came into being. The company was established on 29 May 2019, the official date of its incorporation. Before Comnexio was created, the front line of ORES's telephone reception was provided historically by N-Allo, owned 86% by the electricity provider, Engie/Electrabel, and 14% by ORES itself.

In May 2018, the Walloon Parliament approved a decree reforming the governance of the distribution system operators (DSO). As a result of this decree, a subsidiary could no longer be owned jointly both by an energy producer/provider and a DSO. This meant that, over time, N-Allo would no longer be able to conduct its business as a contact centre for its two shareholders at the same time. In-depth discussions were conducted over a period of several months between N-Allo, Engie/Electrabel and ORES in order to fall into line with the new provisions of the decree, before 1 June 2019 – which was the final cut-off date set by the decree – and to assess the various models that might be envisaged within this context.

The three companies arrived at a well-adjusted agreement at the end of 2018. This provided, on the one hand, for the terms under which ORES would exit from the capital of N-Allo and, on the other, it led to the creation by ORES Assets of its own contact centre subsidiary. This would involve the staff responsible for the activities of the DSO being transferred to this new structure, while still retaining their pay and associated benefits.

In reaching this agreement, a countdown was launched. The deadline for implementing the exit from the capital of N-Allo and establishing a new operational contact centre, as required by the decree, was set for 1 June 2019. This meant that the company had to be incorporated in the space of barely six months. This project was completed smoothly within the timeframe allowed. To enable the new contact centre to be set up with all of the required guarantees of independence and autonomy, as well as service quality, a transitional contract was required with

N-Allo covering certain of the technical and IT services essential for Comnexio to operate properly. In particular, these services relate to the technology for managing "InIn" interactions and connectivity (IT infrastructure), as well as various operational applications. By 1 June 2019, Comnexio was ready to receive calls from customers without any lack of continuity in the service provided.

It should also be stressed that ORES provides a whole series of support services to Comnexio, especially in terms of human resources management, IT, finance, purchasing and legal services.

Since June 2019, the emphasis has been on controlling and enhancing the customer experience. Comnexio also developed a number of additional activities for ORES in 2020. In particular there is the debt recovery activity for certain inactive customers and telephone reminder programmes as part of the promotion of natural gas.

# Experienced staff and growing workforce

At the time the company was created, 107 employees were transferred from N-Allo to Comnexio under Collective Labour Agreement 32a, which provides for the retention of workers' rights in the event of a change of employer or as the result of an agreed business transfer. This CLA also governs employee rights in the event of assets being acquired after bankruptcy or judicial composition by abandonment of assets. Staff churn is relative low and the average length of service is 11.5 years, with certain members of staff having been with the business for over 20 years. This experience enables the company to guarantee a high level of knowledge and quality.

As of 31 December 2020, the number of employees with employment contracts was 113 (106 FTE), with a further 14 temporary staff members employed to deal with short-term spikes in workload caused by lockdown (See Significant Events). This is the manner in which Comnexio demonstrates its commitment: despite the crisis and the reduction in the number of interactions, Comnexio has wanted to play its role in society by not resorting to redundancies and by not terminating the contracts of temporary staff.

# The way Comnexio operates

Comnexio staff are located at two sites: Gosselies and Eupen. Leases have been signed with ORES, which owns the building in Gosselies, and N-Allo for the site in Eupen. Services are provided in three languages: French, German

and Dutch for Dutch-speaking inhabitants in local authority areas with language facilities. Comnexio is the call centre for ORES and as such operates three separate telephone lines, each one with its own specific purpose:







- 1. Reporting the smell of gas and gas leaks, as a service available 24/7, via a green number.
- 2. Reporting breakdowns and requests for breakdown assistance, for example if there is a power cut. This service is also available 24/7.
- 3. The ORES general information line, which deals with calls relating to work, requests for connection, meter readings, interactions with socially protected customers and questions relating to budget meters, smart meters, etc.

The company applies Key Performance Indicators (KPI), which are deliberately set very high. Comnexio considers these KPI as incentives for the ongoing improvement of service quality and they apply to different facets of the business. By way of an example, at the beginning of 2020, the data recorded for the average time to pick up the calls on each of the three lines delivered the following results:

# Average time to pick up the calls







# 1. Smell of gas:

Average time to pick up the calls:

3 seconds

Accessibility for the customer: 84.2 %

Service Level: 99.3%

# 2. Breakdown:

Average time to pick up the calls:
40 seconds
Accessibility for the customer: 91.0%
Service Level: 80.3%

# 3. General line:

Average time to pick up the calls:
95 seconds
Accessibility for the customer: 87.9%
SLA: 57.9%

These results were less efficient than the previous year and are a consequence mainly of the effects on operations caused by the health crisis, including excessive workloads and unplanned changes to processes.

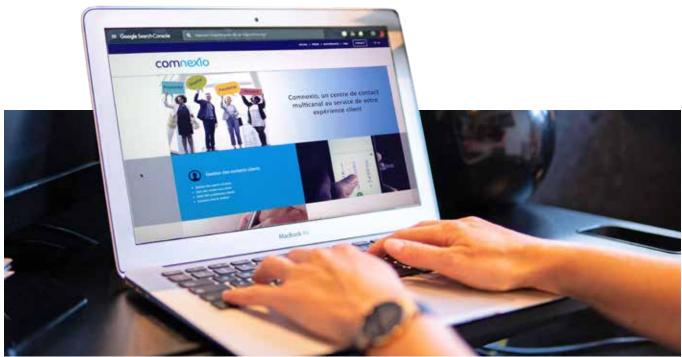
Nonetheless, in 2020, once the call was taken, the customer satisfaction rate measured via a post-interaction survey, was 9.0 out of 10, which was a rise of 0.6 compared with 2019.

The overall performance level was also relatively positive throughout the year.

For Comnexio, it is a guarantee of efficiency if the greatest number of customer advisers have the ability to answer a wide range of questions, ranging from an enquiry for a meter reading and requests for a new connection, to an application to have a budget meter installed. This ability to multitask significantly raises the quality of the service provided because customers are not transferred from one adviser to another, depending on the question being asked.

Finally, we should also emphasise that Comnexio is not only the first line of telephone contact for ORES, but it also offers services that give an omnichannel aspect to the relationship with customers, such as online chats or responding to enquiries by e-mail.





# Significant events in 2020

# **February**

Storms Ciara, Dennis and Ellen struck across various weekends in February, resulting in many more calls than usual to the breakdown line. More than a quarter of the staff came in to lend a hand to their colleagues on duty.



# End of June - September

The premature cut-off of budget meters at the end of the no cut-off period decreed by the Walloon Government led to very high call volumes on this topic across all lines during the first week in July. Following this incident, billing at the end of lockdown for customers with budget meters also generated high call volumes.

# November - end of December

Rollout of the new agent interface developed by ORES (the 'dome') for the processes of meter reading and breakdowns. Over time, this promising new tool will enable the time taken on these processes to be reduced, while at the same time making life easier for both employees and customers. Nevertheless, it will require a period of adjustment and familiarisation by employees. This tool will be upgraded and enhanced on an ongoing basis.

# March - June

The COVID-19 health crisis. All staff (with the main exception of the team on call 24/7) were assigned to work from home, starting on 13 March 2020. As a result of the national lockdown and the reduction in activity linked to ORES customers, the number of interactions fell dramatically.

# Mid-October to the present

Since June, call volumes on the general line have been significantly higher than forecast. Following the second lockdown and particularly after the switch to meter readings in "postman" mode (this was when the ORES meter readers stopped going in person to customers' homes and, instead, a note was placed in their letterboxes), an additional volume of unscheduled call was received: 134% of forecast on the general line, rising as high as 155% on the "meter reading" choice in November.



# III. Management report

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# 1. Notes to the annual financial statements

# 1. Accurate presentation of

# a. The way business has performed

Please see section II - Activities report

# b. The company's results and its situation

# i. Elements from the profit-and-loss account at 31 December 2020

Sales and services amounted to 7,049,000 € (3,944,000 € in 2019). This figure is virtually all turnover and covers the amounts invoiced to ORES Assets for the services of Comnexio as a contact centre, working on behalf of ORES Assets, which is currently its only customer. The increase in turnover is linked to the length of the financial year, which was shorter in 2019 (the company was incorporated on 29 May 2019).

Miscellaneous goods and services amounted to 2,670,000 € (1,394,000 € in 2019). These were mainly licences paid to N-Allo for use of the communication platform used by the back-offices and for its technical and operational support. Also included were the support services (IT, purchasing, finance) provided by ORES, as well as the lease of buildings.

Salaries, social charges and pensions were  $4,309,000 \in (2,481,000 \in in 2019)$ . As of 31 December 2020, Comnexio employed the same number of people as in 2019 (113 employees). The majority of Comnexio employees are N-Allo staff transferred during the operation to create the company in 2019.

Taxes amounted to  $70,000 \in (45,000 \in 1000)$ , representing the estimated tax on inadmissible expenditure for the 2020 financial year.

Comnexio's profit at 31 December 2020 was zero, because the company provides contact centre activities on behalf of ORES Assets, at cost.

# ii. Elements from the balance sheet at 31 December 2020

# ii.a. Assets

Tangible fixed assets of 25,000  $\in$ , purchased from N-Allo when the company was created, were depreciated in full for the 2019 financial year.

Trade receivables were 337,000 € (109,000 € in 2019), made up of receivables from ORES Assets for the services provided by Comnexio as a contact centre.

Other receivables of  $38,000 \in (149,000 \in \text{in } 2019)$  consisted mainly of tax to be recovered of  $26,000 \in (25,000 \in \text{in } 2019)$ , as well as VAT to be recovered of  $10,000 \in (122,000 \in \text{in } 2019)$ .

Cash investments, amounting to a total of  $525,000 \in (1,150,000 \in in 2019)$ , related solely to term investments of at least three months.

Cash on hand amounting to 127,000 € (456,000 € in 2019) included liquid assets held in current accounts.

Accruals and deferred income were 11,000 €, made up mainly of expenses relating to 2021 to be carried forward.

# ii.b. Liabilities

Following the introduction of the new Code of Companies and Associations, Comnexio's capital of 25,000 € is now recorded in the accounts as "Unavailable Input". This input is represented by 100 shares of 250.00 € each, of which ORES Assets holds 93 shares valued at 23,200 €. The 7 remaining shares are owned by the pure intermunicipal financing companies, Idefin, IPFH\*, Finest, Sofilux, Finimo, IPFBW and IEG, as follows:

Shareholders	%	Number of shares
ORES Assets	93%	93
Idefin	1%	1
IPFH*	1%	1
Finost	1%	1
Sofilux	1%	1
Finimo	1%	1
IPFBW	1%	1
IEG	1%	1
Total	100%	100

<sup>\*</sup>change of name on 8 March 2021 to CENEO

Trade debts of 410,000  $\in$  (1,188,000  $\in$  in 2019) correspond to unpaid suppliers and invoices still to be received. The reduction in supplier debts is due to the payment date of various invoices, mainly to ORES, which was made in December rather than in January.

Tax, salary and social debts amounting to 603,000 € (658,000 € in 2019) were made up mainly of:

- provisions for bonuses to be paid and remuneration to be paid of 36,000 €;
- NOSS contributions to be paid of 67,000 €;
- the provision of 491,000 € for holiday pay entitlements to be paid in 2021.

# c. Description of the main risks and uncertainties facing the company

Comnexio carries out assignments for a single customer, which is also its parent company. This is ORES Assets, the distribution systems operator associated with 75% of the local authorities in Wallonia. These services are provided at cost. Comnexio has implemented internal procedures and controls, which it assesses regularly. The company did not require any borrowing or any other source of external financing.

The company has implemented an integrated risk management policy. As such, it identifies, inventories, analyses, assesses and processes risk on a continuous basis. Technical incidents that may have an effect on the services provided to customers constitute, as for any contact centre, a significant operational risk. Comnexio implements a series of actions designed to prevent and limit as much as possible the impact of such incidents, should they occur. In this way, tests are conducted regularly and a business recovery/continuity plan is in the process of being formalised. It should be noted that the company calls on the services of external trade suppliers that are authorised to provide the services required for Comnexio to operate. Some of these services, mainly involving the

telephone ecosystem, are made available on a temporary basis, giving Comnexio the time to become autonomous in this regard. These services are monitored regularly.

The General Data Protection Regulation (GDPR) relating to the protection of natural persons regarding the processing of personal data, as well as the free movement of that data, is the subject of close, continuous scrutiny.

Finally, the health crisis and resulting decisions taken by the government may cause upward and downward variations in the volume of work over periods of time that are difficult to determine. Developments in the health crisis and their consequences in terms of forecasting workload require special attention from management and the instructing customer in order to mitigate this impact.



# 2. Details of significant post-closure events

From mid-March 2020 onwards, with a view to protecting the health of its staff, as well as maintaining activities for its parent company, ORES Assets, which itself is responsible for providing an essential public service for the community, the company took specific measures in line with the recommendations issued by the National Safety Council and the federal and Walloon authorities for fighting the spread of the COVID-19 virus.

During the 2020 financial year, independent of its impact on the world economy and indicators, COVID-19 had no financial impact likely to jeopardise the continuity of the company. The impact of COVID-19 in 2021 is likely to be of the same kind and hence should not jeopardise the continuity of the company.

3. Information about circumstances likely to have a significant influence on the company's development, insofar as this information is not of a nature to seriously damage the company

None

# 4. Information about research and development activities

There are no research and development activities at Comnexio.

# 5. Information about the existence of branches of the company

Comnexio has no branches.

6. Justification of the application of accounting rules on the basis of continuity if the balance sheet shows a loss carried forward or if there is a loss in to the profit and loss account for two successive financial years

The balance sheet does not show any loss carried forward and the profit and loss statement does not show a loss for two successive financial years.

# 7. All information to be included here pursuant to the current code

Number of shares in circulation at 31 December 2020: 100.

The Board of Directors is of the opinion that the report contains all the information required by the Code of Companies and Associations.

# 8. Presentation of the use of financial instruments by the company

During the 2020 financial year, Comnexio did not use any financial instruments that might impact the valuation of the company.

# Justification of independence and competence in terms of accounts and auditing of at least one member of the Audit Committee

The Comnexio Audit Committee was established by the Board of Directors on 12 June 2019.

Ms Nathalie Demanet was appointed Chair of this Committee. Ms Demanet demonstrates the independence and qualifications required. Indeed, on the one hand she meets the criteria stated in article 7:87, § 1 of the Code of Companies and Associations while, on the other, she has the required experience in accountancy, auditing and financial matters in the sense of the Act of 7 December 2016

This management report will be lodged in full with the National Bank of Belgium (notes to the accounts; annual financial statements, for the latter in the format of the complete standardised model; valuation rules and social balance sheet), accompanied by the activity report and the remuneration report.

# 2. Annual financial statements

# 2.1. Balance sheet (in euros)

# **BALANCE SHEET AFTER ALLOCATION**

	Ann.	Codes	Financial Year	Previous Financial Year
ASSETS				
SET-UP COSTS	6.1	20		
FIXED ASSETS		21/28		
Intangible fixed assets	6.2	21		
Tangible fixed assets	6.3	22/27		
Land and buildings		22		
Plant, machinery and equipment		23		
Furniture and vehicles		24		
Lease-financing and similar charges		25		
Other tangible fixed assets		26		
Fixed assets in progress and advance payments		27		
Financial fixed assets	6.4/6.5.1	28		
Affiliated companies	6.15	280/1		
Holdings		280		
Receivables		281		
Companies with which there is a shareholding link	6.15	282/3		
Holdings		282		
Receivables		283		
Other financial fixed assets		284/8		
Stocks and shares		284		
Receivables and cash guarantees		285/8		
CURRENT ASSETS		29/58	1,038,130.99	1,870,766.75
Amounts receivable after one year		29		
Trade receivables		290		
Other receivables		291		
Stocks and orders in progress		3		
Stocks		30/36		
Supplies		30/31		
In manufacture		32		
Finished products		33		
Goods		34		
Real estate property intended for sale		35		
Advance payments		36		
Orders in progress		37		
Amounts receivable within one year		40/41	375,191.01	257,669.40
Trade receivables		40	336,837.65	108,725.8
Other receivables		41	38,353.36	148,943.6
Cash investments	6.5.1/6.6		525,000.00	1,150,000
Own shares		50		
Other investments		51/53	525,000.00	1,150,000
Disposable assets		54/58	127,250.16	456,468.06
Accruals		490/1	10,689.82	6,629.29
TOTAL ASSETS		20/58	1,038,130.99	1,870,766.75

	APP. Codes	Financial Year	Previous Financial Year
LIABILITIES			
SHAREHOLDERS' EQUITY	10/15	25,000	25,000
Capital	6.7.1 10/11	25,000	25,000
Subscribed capital	110		
Non-subscribed capital	111	25,000	25,000
Revaluation surplus	12		
Reserves	13		
Unavailable reserves	130/1		
Unavailable statutory reserves	1311		
Acquisition of own shares	1312		
Financial support	1313		
Other	1319		
Untaxed reserves	132		
Available reserves	133		
Profit (Loss) carried forward	14		
Capital grants	15		
Advance to the shareholders on the distribution of the net assets	19		
PROVISIONS AND DEFERRED TAX	16		
Provisions for risks and charges	160/5		
Pensions and similar obligations	160		
Taxes	161		
Major repairs and maintenance	162		
Environmental obligations	163		
Other risks and charges	6.8 164/5		
Deferred tax	168		
DEBTS	17/49	1,013,130.99	1,845,766.75
Amounts payable after one year	6.9 17		
Financial debts	170/4		
Subordinated loans	170		
Non-subordinated bond issues	171		
Lease-financing and similar debts	172		
Credit institutions	173		
Other borrowing	174		
Trade debts	175		
Suppliers	1750		
Notes payable	1751		
Pre-payments on orders	176		
Other debts	178/9		
Amounts payable within one year	6.9 42/48	1,013,123.20	1,845,766.75
Long-term debts falling due this year	42		
Financial debts	43		
Credit institutions	430/8		
Other borrowing	439		
Trade debts	44	410,066.18	1,187,844.47
Suppliers	440/4	410,066.18	1,187,844.47
Notes payable	441		
Pre-payments on orders	46		
Debts for taxes, payroll and social contributions	6.9 45	603,057.02	657,922.58
Taxes	450/3		
Remuneration and social charges	454/9	603,057.02	657,922.58
Other debts	47/48		
Accruals	6.9 492/3	7.79	
TOTAL LIABILITIES	10/49	1,038,130.99	1,870,766.75

# 2.2. Profit-and-loss account (in euros)

# PROFIT AND LOSS STATEMENT

		Ann.	Codes	Financial Year	Previous Financial Year
Sales and services			70/76A	7.047.768,53	3.944.472,32
Turnover		6.10	70	7.045.901,93	3.943.276,80
Manufacturing work-in-progress, finished produ	ucts and orders in				
progress: increase (reduction)	(+)/(-)		71		
Capitalised production			72		
Other operating income		6.10	74	1.866,60	1.195,52
Non-recurrent operating income		6.12	76A	,	,-
Cost of sales and services			60/66A	6.978.641,48	3.899.646,79
Supplies and goods			60		
Purchases			600/8		
Stocks: reduction (increase)	(+)/(-)		609		
Miscellaneous goods and services	( // ( /		61	2.669.569,71	1.393.647,27
Salaries, social charges and pensions	(+)/(-)	6.10		4.309.071,77	2.481.204,66
Depreciation and writedowns of set-up costs on		0.20	02		21 102120 1/00
fixed assets	i intangible and tangible		630		24.794,86
Value writedowns on stock, orders in progress a	and trade receivables:		030		24.754,00
allocations (writebacks)	(+)/(-)	6.10	631/4		
Provisions for risks and expenses: allocations (u		0.10	001, .		
(+)/(-)	sage and writebacks;	6 10	635/8		
			640/8		
Other operating expenses			· ·		
Operating expenses transferred to assets as res	tructuring costs (-)		649		
Non-recurrent operating expenses		6.12			
Operating profit (loss)	(+)/(-)		9901	69.127,05	44.825,53
Financial income			75/76B	263,03	0,03
Recurrent financial income			75	263,03	0,03
Income from financial fixed assets			750		
Income from current assets			751		
Other financial income			752/9	263,03	0,03
Non-recurrent financial income		6.12			
Financial expenses			65/66B	169,92	272,61
Recurrent financial expenses		6.11		169,92	272,61
Debt charges			650		110,86
Write-downs of current assets other than stock,					
trade receivables: allocations (writebacks)	(+)/(-)		651		
Other financial expenses			652/9	169,92	161,75
Non-recurrent financial expenses		6.12	66B		
Profit (Loss) from the financial year before taxes	(+)/(-)		9903	69.220,16	44.552,95
Deductions on deferred taxes			780		
Transfer to deferred taxes			680		
Taxes on the result	(+)/(-)	6.13	67/77	69.220,16	44.552,95
Taxes			670/3	69.744,84	44.552,95
Tax adjustments and writebacks of tax provision	ns		77	524,68	
Profit (Loss) from the financial year	(+)/(-)		9904	0	0
Withdrawals from untaxed reserves			789		
Transfer to untaxed reserves			689		
Profit (Loss) from the financial year to be allocated	(+)/(-)		9905		

# 2.3. Allocations and deductions (in euros)

# ALLOCATIONS AND DEDUCTIONS

Profit (Loss) to be allocated Profit (Loss) from the financial year to be allocated Profit (Loss) carried forward from the previous Itap Financial year Fransfers from equity capital From input From reserves Allocations to equity capital to the statutory reserve to other reserves Frofit (Loss) to be carried forward Profit (Loss) to be distributed Return on capital input Directors and managers Employees Other beneficiaries			Codes	
Profit (Loss) carried forward from the previous financial year  Transfers from equity capital from input from reserves  Allocations to equity capital to input to the statutory reserve to other reserves  Profit (Loss) to be carried forward Contribution of shareholders in the loss Profit to be distributed  Return on capital input Directors and managers Employees  14P 1791 691 691 691 6920 6921 6921 694 694 694 695 695	Profit (Loss) to be allocated	(+)/(-)	9906	
financial year (+)/(-)  Transfers from equity capital 791/2 from input 791 from reserves 792  Allocations to equity capital 691/2 to input 691 to the statutory reserve 6920 to other reserves 6921  Profit (Loss) to be carried forward (+)/(-) 14  Contribution of shareholders in the loss 794 Profit to be distributed 694/7 Return on capital input 695 Employees 696	Profit (Loss) from the financial year to be allocated	(+)/(-)	9905	
Transfers from equity capital from input from reserves  Allocations to equity capital to input to the statutory reserve to other reserves  Profit (Loss) to be carried forward Contribution of shareholders in the loss Profit to be distributed  Return on capital input Directors and managers Employees  791 792 691 691 692 692 693 694 694 694 695 696	Profit (Loss) carried forward from the previous		14P	
from input from reserves 791 Allocations to equity capital to input to the statutory reserve fo920 to other reserves 6921  Profit (Loss) to be carried forward Contribution of shareholders in the loss Profit to be distributed 694 Profit to be distributed 694 Directors and managers Employees 696	financial year	(+)/(-)		
from reserves 792  Allocations to equity capital 691/2 to input 691 to the statutory reserve 6920 to other reserves 6921  Profit (Loss) to be carried forward (+)/(-) 14  Contribution of shareholders in the loss 794  Profit to be distributed 694/7 Return on capital input 694 Directors and managers 695 Employees 696	Transfers from equity capital		791/2	
Allocations to equity capital to input to the statutory reserve to other reserves Frofit (Loss) to be carried forward Contribution of shareholders in the loss Profit to be distributed Return on capital input Directors and managers Employees  691  (+)/(-) 14  (+)/(-) 694  694  695  696	from input		791	
to input to the statutory reserve 6920 to other reserves 6921  Profit (Loss) to be carried forward (+)/(-) 14  Contribution of shareholders in the loss 794  Profit to be distributed 694/7  Return on capital input Directors and managers Employees 696	from reserves		792	
to the statutory reserve 6920 to other reserves 6921  Profit (Loss) to be carried forward (+)/(-) 14  Contribution of shareholders in the loss 794  Profit to be distributed 694/7  Return on capital input 694  Directors and managers 695  Employees 696	Allocations to equity capital		691/2	
to other reserves 6921  Profit (Loss) to be carried forward (+)/(-) 14  Contribution of shareholders in the loss 794  Profit to be distributed 694/7  Return on capital input 694  Directors and managers 695  Employees 696	to input		691	
Profit (Loss) to be carried forward (+)/(-) 14 Contribution of shareholders in the loss 794 Profit to be distributed 694/7 Return on capital input 694 Directors and managers 695 Employees 696	to the statutory reserve		6920	
Contribution of shareholders in the loss 794 Profit to be distributed 694/7 Return on capital input 694 Directors and managers 695 Employees 696	to other reserves		6921	
Profit to be distributed 694/7 Return on capital input 694 Directors and managers 695 Employees 696	Profit (Loss) to be carried forward	(+)/(-)	14	
Return on capital input 694 Directors and managers 695 Employees 696	Contribution of shareholders in the loss		794	
Directors and managers 695 Employees 696	Profit to be distributed		694/7	
Employees 696	Return on capital input		694	
F - 7 - 2 - 2	Directors and managers		695	
Other beneficiaries 697	Employees		696	
	Other beneficiaries		697	

Codes	Financial Year	Previous Financial Year
9906		
9905		
14P		
791/2		
791		
792		
691/2		
691		
6920		
6921		
14		
794		
694/7		
694		
695		
696		
697		

# 2.4. Appendices

FURNITURE AND VEHICLES	
Acquisition value at the end of the financial year	
Movements during the financial year	
Acquisitions, including capitalised production	
Disposals and decommissioning	
Transfers from one heading to another	(+)/(-)
Acquisition value at the end of the financial year	
Gains at the end of the financial year	
Movements during the financial year	
Recorded	
Acquired from third parties	
Cancelled	
Transferred from one heading to another	(+)/(-)
Gains at the end of the financial year	
Depreciation and impairments at the end of the financial year	
Movements during the financial year	
Recorded	
Writebacks	
Acquired from third parties	
Cancelled following disposals and decommissioning	
Transferred from one heading to another	(+)/(-)
Depreciation and impairments at the end of the financial year	
NET BOOK VALUE AT THE END OF THE FINANCIAL YEAR	

Codes	Financial year	Previous financial year
8193P	хххххххххххх	24,794.86
8163		
8173		
8183		
8193	24,794.86	
8253P	xxxxxxxxxxx	
8213		
8223		
8233		
8243		
8253		
8323P	ххххххххххх	24,794.86
8273		
8283		
8293		
8303		
8313		
8323	24,794.86	
24	0.00	

# CASH INVESTMENTS AND ACCRUALS IN THE ASSETS

OTHER CASH INVESTMENTS
Stocks, shares and investments other than fixed-income investments
Stocks and shares - Book value increased by the uncalled amount
Stocks and shares - Uncalled amount
Precious metals and works of art
Fixed income securities
Fixed-income securities issued by credit institutions
Term accounts held at credit institutions
With a residual term or with notice
of a maximum one month
of more than one month to a maximum one year
of more than one year
Other cash investments not included above

Codes	Codes Financial Year Previous Financial Year	
51		
8681		
8682		
8683		
52		
8684		
53	525,000	1,150,000
8686	525,000	1,150,000
8687		
8688		
8689		

	Financial Year
ACCRUALS	
Breakdown of the section 490/1 of the assets if this represents a significant amount significant amount	
Expenses to be carried forward	10,648.68
Products acquired	41.14

# STATEMENT OF THE CAPITAL AND SHAREHOLDING STRUCTURE

# STATEMENT OF THE CAPITAL

# Share capital

Input

Available at the end of the financial year Available at the end of the financial year Unavailable at the end of the financial year Unavailable at the end of the financial year

# **EQUITY CAPITAL BROUGHT IN BY THE SHAREHOLDERS**

In cash

of which unpaid

In kind

of which unpaid

Changes during the financial year

Registered Shares Dematerialised shares

### Own shares

Held by the company itself

Number of corresponding shares

Held by its subsidiaries

Number of corresponding shares

# Commitment to issue shares

Following the exercising of conversion rights

Amount of outstanding convertible loans

Amount of input

Maximum number of corresponding shares to be issued

Following the exercising of subscription rights

Number of subscription rights

Amount of input

Maximum number of corresponding shares to be issued

# Shares

Distribution

Number of shares

Number of votes attached

Breakdown per shareholder

Number of shares held by the company itself

Number of shares held by subsidiaries

Additional explanation regarding the input (including contributions in kind)

Codes	Financial Year	Previous Financial Year
110P	xxxxxxxxxxx	
110		
111P	xxxxxxxxxxx	25,000
111	25,000	
8790		
87901		
8791		
87911		

Codes	Amounts	Number
8702	xxxxxxxxxxxx	100
8703	xxxxxxxxxxx	

Codes	Financial Year
8722	
8732	
6/32	
8740	
8741	
8742	
8745	
8746	
8747	

Codes	Financial Year
0764	400
8761	100
8762	100
8771	
8781	

### COMPANY SHAREHOLDING STRUCTURE AS OF THE CLOSING DATE OF ITS ACCOUNTS

as resulting from the statements received by the company pursuant to article 7:225 of the Code of Companies and Associations, article 14, paragraph 4 of the Act of 2 May 2007 relating to the disclosure of significant shareholdings, or article 5 of the Royal Decree of 21 August 2008 setting the additional rules applicable to certain multilateral trading systems.

		Ownership rights held			
NAME of the persons or entities holding ownership rights in the company, stating the ADDRESS (of the		Number of voting rights			
registered office for legal entities) and, for companies incorporated under Belgian law, the COMPANY NUMBER		Attached to securities	Not linked to securities	%	
ORES Assets BE 0543.696.579 14 avenue Jean Mermoz 6041 Gosselies BELGIUM					
	Shares			93	
FINEST BE 0257.864.701 Place de l'Hôtel de Ville 4700 Eupen BELGIUM					
	Shares			1	
FINIMO BE 0257.884.101 55 place du Marché 4800 Verviers BELGIUM					
	Shares			1	
IDEFIN BE 0257.744.044 1 avenue Sergent Virthoff 5000 Namur BELGIUM	Shares			1	
I.E.G. BE 0229.068.864 80 rue de la Solidarité 7700 Mouscron BELGIUM	Shares			1	

I.P.F.H. BE 0201.645.261 1 boulevard de lay Mayence 6000 Charleroi BELGIUM	Shares		1
IPFBW BE 0206.041.757 2 avenue Jean Monnet 1348 Louvain-la-Neuve BELGIUM	Shares		1
SOFILUX BE 0257.857.969 58/B avenue de Houfflaize 6800 Libramont-Chevigny BELGIUM	Shares		1

# STATEMENT OF DEBTS AND ACCRUED LIABILITIES

	Codes	Financial Year
BREAKDOWN OF DEBTS ORIGINALLY DUE IN MORE THAN ONE YEAR,		
LISTED ACCORDING TO THEIR RESIDUAL TERM		
Long-term debts falling due within the year		
Financial debts	8801	
Subordinated loans	8811	
Non-subordinated bond issues	8821	
Lease-financing debts and similar	8831	
Credit Institutions	8841	
Other borrowing	8851	
Trade Debts	8861	
Suppliers	8871	
Notes payable	8881	
Pre-payments on orders	8891	
Other debts	8901	
Total debts after more than one year falling due within the year	42	
Debts due after more than one year, but within a maximum of 5 years to run		
Financial debts	8802	
Subordinated loans	8812	
Non-subordinated bond issues	8822	
Lease-financing debts and similar	8832	
Credit Institutions	8842	
Other borrowing	8852	
Trade Debts	8862	
Suppliers	8872	
Notes payable	8882	
Pre-payments on orders	8892	
Other amounts debts	8902	
Total debts after more than one year, but with a maximum of 5 years to run	8912	
Debts with more than 5 years to run		
Financial debts	8803	
Subordinated loans	8813	
Non-subordinated bond issues	8823	
Lease-financing debts and similar	8833	
Credit Institutions	8843	
Other borrowing	8853	
Trade Debts	8863	
Suppliers	8873	
Notes payable	8883	
Pre-payments on orders	8893	
Other debts		
Total debts with more than 5 years to run	8913	

	Codes	Financial Year
SECURED LIABILITIES		
Debts secured by the Belgian authorities		
Financial debts	8921	
Subordinated loans	8931	
Non-subordinated bond issues	8941	
Lease-financing debts and similar	8951	
Credit Institutions	8961	
Other borrowing	8971	
Trade Debts	8981	
Suppliers	8991	
Notes payable	9001	
Pre-payments on orders		
Payroll and social debts		
Other debts	9051	
Total debts secured by the Belgian authorities		

	Codes	Financial Year
Debts secured by real sureties given or irrevocably promised on the company's assets		
Financial debts	8922	
Subordinated loans	8932	
Non-subordinated bond issues	8942	
Lease-financing debts and similar	8952	
Credit Institutions	8962	
Other borrowing	8972	
Trade Debts	8982	
Suppliers	8992	
Notes payable	9002	
Pre-payments on orders	9012	
Tax, payroll and social debts	9022	
Taxes	9032	
Remuneration and social charges	9042	
Other debts	9052	
Total debts secured by real securities given or irrevocably promised on the company's assets	9062	

TAX,	PAYROLL	. AND SOCIAL DEBTS
------	---------	--------------------

Taxes

Overdue tax debts Non-overdue tax debts Estimated tax debt

# Remuneration and social charges

Debts overdue to the National Office of Social Security Other payroll and social debts

Δ	r	٦R	1	1/	ΔI	ς

Breakdown of heading 492/3 of the liabilities if these represent a significant amount

Charges to be allocated

Codes	Financial Year
9072	
9073	
450	
9076	
9077	603,057.02

Fina	ncial \	/ear	
			7.79

# OPERATING RESULTS

	Codes	Financial Year	Previous Financial Year
OPERATING INCOME			
Net turnover			
Breakdown by category of business			
Call Center		7,045,901.63	3,943,276.8
Breakdown by geographical market			
Belgium		7,045,901.93	3,943,276.8
Other operating income			
Operating subsidies and compensatory amounts obtained from public authorities	740		
OPERATING COSTS			
Workers for whom the company introduced a DIMONA declaration or who are registered on the			
General Personnel Register			
Total number on the closing date	9086	113	106
Average number of employees in full-time equivalent employment	9087	102.4	101
Number of hours actually worked	9088	129,337	75,349
Staffing Costs			
Remuneration and direct social benefits	620	3,185,732.17	1,829,703.82
Employer social insurance contributions	621	707,866.37	429,610.03
Employer premiums for extra statutory insurance	622	199,532.64	122,807.35
Other staffing costs	623	215,940.59	99,083.46
Retirement and survivor pensions	624		
Provisions for pensions and similar obligations			
Allocations (usage and writebacks) (+)/(-)	635		
Writedowns			
On stocks and orders in progress			
Recorded	9110		
Writebacks	9111		
On Trade Debtors			
Recorded	9112		
Writebacks	9113		
Provisions for risks and charges			
Constitution	9115		
Usage and writebacks	9116		
Other operating expenses			
Taxes relating to operations	640		
Other	641/8		
Temporary staff and persons made available to the company			
Total number on the closing date	9096		
Average number of full-time equivalent employees	9097	12	1.4
Number of hours actually worked	9098	22,775	2,683
Costs to the company	617	523,602	58,011.87

# FINANCIAL RESULTS

	Codes	Financial Year	Previous Financial Year
RECURRENT FINANCIAL INCOME			
Other financial income			
Subsidies granted by public authorities and charged to the profit-and-loss account			
Capital subsidies	9125		
Interest subsidies	9126		
Breakdown of other financial income			
Exchange rate differences	754		
Other			
Interest on term investment		263.03	
RECURRENT FINANCIAL EXPENSES			
Depreciation of loan issue costs	6501		
Interest reported in the assets	6503		
Writedowns on current assets			
Recorded	6510		
Written back	6511		
Other financial expenses			
Discount charged to the company on the trading of receivables	653		
Provisions of a financial nature			
Allocations	6560		
Usage and writebacks	6561		
Breakdown of other financial expenses			
Exchange rate differences	654		
Foreign currency conversion differentials	655		
Other			
Charges for other debts			110.86
Bank fees		169.92	161.75

### **DUTIES AND TAXES**

### TAX ON INCOME

### Tax on the result for the financial year

Taxes and withholding tax due or paid

Surplus of the payment of tax or withholding tax recorded in the assets  $% \left\{ 1,2,\ldots ,n\right\}$ 

Estimated additional taxes

### Tax on the result from previous financial years

Additional tax due or paid

Additional tax estimated or set aside

 $\label{thm:main source} \mbox{ Main source of disparity between the profit before tax, expressed in the accounts and the estimated taxable profit}$ 

DNA

Effect of non-recurrent results on the amount of tax on income for the financial year

Financial Year

Financial Year

69,744.84

70,078.91

278,979.36

334.07

# Sources of deferred taxes

Asset deferrals

Accumulated tax losses, deductible from subsequent taxable profits

Other active deferrals

Liability deferrals

Breakdown of liability deferrals

Codes	Financial Year
9141	
9142	
9144	

Codes

9134

9135

9136

9137 9138

9139

9140

# VALUE-ADDED TAX AND TAXES PAYABLE BY THIRD PARTIES Value added tax recorded

To the company (deductible)

By the company

Amounts retained on behalf of third parties for

Payroll tax

Withholding tax

Codes	Financial Year	Previous Financial Year
9145	527,256.46	462,387.55
9146	1,439,742.41	1,016,451.52
9147	415,121.50	230,463.58
9148		

# OFF-BALANCE SHEET RIGHTS AND COMMITMENTS

OFF-BALANCE SHEET RIGHTS AND COMMITMENTS	Codes	Fire violation
	Codes	Financial Year
PERSONAL GUARANTEES GIVEN OR IRREVOCABLY PROMISED BY THE COMPANY AS SURETY FOR THIRD PARTY DEBTS OR COMMITMENTS		
	9149	
Of which	0450	
Outstanding commercial papers endorsed by the company	9150	
Outstanding commercial papers drawn or guaranteed by the company	9151	
Maximum amount for which other third-party commitments are guaranteed by the		
company	9153	
REAL GUARANTEES		
Real guarantees given or irrevocably promised by the company on its own assets as security for the company's debts and commitments		
Mortgages		
Book value of encumbered properties	91611	
Amount of registration	91621	
For irrevocable mandates to mortgage, the amount for which the agent is	61631	
authorised to register under the mandate	01051	
Pledges on goodwill		
The maximum amount for which the debt is guaranteed and which is the subject of registration	91711	
For irrevocable mandates to pledge the goodwill, the amount for which the agent is		
authorised to proceed with registration under the mandate	91721	
Pledges on other assets or irrevocable mandates to pledge other assets		
The book value of the encumbered assets	91811	
The maximum amount for which the debt is guaranteed	91821	
Sureties established or irrevocably promised on future assets		
Amount of the assets in question	91911	
The maximum amount for which the debt is guaranteed	91921	
Vendor's lien		
The book value of the asset sold	92011	
The amount of the price not paid	92021	
Real guarantees given or irrevocably promised by the company on its own assets as security for		
the company's debts and commitments		
Mortgages		
Book value of encumbered properties	91612	
Amount of registration	91622	
For irrevocable mandates to mortgage, the amount for which the agent is authorised to		
register under the mandate	91632	
Pledges on goodwill	9192	
The maximum amount for which the debt is guaranteed and which is the subject of	91712	
registration  For irrevocable mandates to pledge the goodwill, the amount for which the agent is		
authorised to proceed with registration under the mandate	91722	
Pledges on other assets or irrevocable mandates to pledge other assets		
Book value of encumbered properties	91812	
The maximum amount for which the debt is guaranteed	91822	
Sureties established or irrevocably promised on future assets	31022	
Amount of the assets in question	91912	
The maximum amount for which the debt is guaranteed	91912	
Vendor's lien	31322	
The book value of the asset sold	02012	
	92012	
The amount of the price not paid	92022	
GOODS AND VALUES HELD BY THIRD PARTIES IN THEIR OWN NAMES BUT FOR THE RISK AND PROFIT OF THE COMPANY IF NOT RECORDED IN THE BALANCE SHEET		

# Financial Year SIGNIFICANT COMMITMENTS FOR THE ACQUISITION OF FIXED ASSETS SIGNIFICANT COMMITMENTS FOR THE DISPOSAL OF FIXED ASSETS **FUTURES MARKET** 9213 Goods purchased (to be received) 9214 Goods sold (to be delivered) Currency purchased (to be received) 9215 Currency sold (to be delivered) 9216 Financial Year COMMITMENTS RESULTING FROM TECHNICAL GUARANTEES IN RESPECT OF SALES OR SERVICES ALREADY PERFORMED Financial Year AMOUNT, NATURE AND FORM OF DISPUTES AND OTHER SIGNIFICANT COMMITMENTS SUPPLEMENTARY RETIREMENT OR SURVIVOR PENSION SCHEMES ESTABLISHED FOR THE BENEFIT OF STAFF OR **COMPANY OFFICERS Brief description** Outsourcing of supplementary pensions via allocations to pension funds Measures take to cover the expense Regular payments to the relevant pension funds Financial Year Codes PENSIONS THAT ARE THE RESPONSIBILITY OF THE COMPANY Estimated amounts of commitments resulting from services already provided 9220 Basis and method used for this estimate NATURE AND FINANCIAL IMPACT OF SIGNIFICANT EVENTS OCCURRING AFTER THE CLOSING DATE NOT TAKEN Financial Year INTO ACCOUNT IN THE BALANCE SHEET OR IN THE PROFIT-AND-LOSS ACCOUNT From mid-March 2020 onwards, with a view to protecting the health of its staff, as well as

continuity of the company.

Walloon authorities for fighting the spread of the COVID-19 virus.

maintaining activities for its parent company, ORES Assets, which itself is responsible for providing an essential public service for the community, the company took specific measures in line with the recommendations issued by the National Safety Council and the federal and

During the 2020 financial year, independent of its impact on the world economy and indicators, COVID-19 had no financial impact likely to jeopardise the continuity of the company. The impact of COVID-19 in 2021 is likely to be of the same kind and hence should not jeopardise the

PURCHASE OR SALES COMMITMENTS INCUMBENT ON THE COMPANY AS THE ISSUER OF SALES OR PURCHASE OPTIONS	Financial Year
	Financial Year
NATURE, COMMERCIAL PURPOSE AND FINANCIAL CONSEQUENCES OF TRANSACTIONS NOT RECORDED ON THE BALANCE SHEET	
Provided that the risks or benefits resulting from such arrangements are significant and insofar as the disclosure of the risks or benefits is necessary to assess the financial situation of the company, if applicable	
	Financial Year
OTHER OFF-BALANCE SHEET RIGHTS AND COMMITMENTS (INCLUDING THOSE NOT LIKELY TO BE QUANTIFIED)	

# RELATIONSHIPS WITH AFFILIATED COMPANIES, ASSOCIATED COMPANIES AND OTHER COMPANIES WITH WHICH THERE IS A SHAREHOLDING LINK

Financial Fixed Assets Holdings Subordinated debt Other receivables  Receivables After one year Within one year Shares Receivables Receivables  After one year Within one year Shares Receivables  After one year Within one year Shares Receivables  After one year Shares Receivables  After one year Within one year Shares Receivables  Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Other significant financial commitments Income from current assets Other financial income Other financial income Other financial income Other financial income	725.5
Holdings Subordinated debt Other receivables  Receivables After one year Within one year Shares Receivables  Receivables  Shares Receivables  Shares Receivables  Shares Receivables  Shares Receivables  Shares Receivables  Other receivables  Shares  Receivables  Shares Receivables  Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments Income from financial fixed assets Income from current assets  Subordinated Sasons  108,7  1	<b>725</b> ^
Subordinated debt Other receivables  Receivables After one year Within one year Within one year Shares Receivables Receivables Shares Receivables Shares Receivables Shares Receivables Shares Receivables Shares Receivables Shares Shares Shares Receivables Shares	72F ~
Other receivables  Receivables 9291 336,837.65 108,7  After one year Within one year Within one year 9301 Shares Receivables 9321 Shares Receivables 9331 After one year 9331 Receivables 9341  Debts 9351 After one year 9361 Within one year 9361 Within one year 9371 Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9381 Other significant financial commitments Income from financial fixed assets Income from current assets 9421 Income from current assets	72F *
Receivables 9291 336,837.65 108,7 After one year 9301 Within one year 9311 336,837.65 108,7 Cash investments 9321 Shares 820 9331 Receivables 9341  Debts 9351 127,368.1 936,33 After one year 9361 Within one year 9361 Within one year 9361 Within one year 9361 Given or irrevocably promised by the company as surety for the debts or commitments of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Other significant financial commitments Income from financial fixed assets Income from current assets	725.0
After one year Within one year 9301 Within one year 9311 336,837.65 108,7  Cash investments 9321 Shares Receivables 9331 Receivables 9341  Debts After one year Within one year Within one year Within one year 9361 Within one year 9371 127,368.1 936,39  Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9381 Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9391 Other significant financial commitments Income from financial fixed assets Income from financial fixed assets Income from current assets	725 -
After one year Within one year 9301 Within one year 9311 336,837.65 108,7  Cash investments 9321 Shares Receivables 9331 Receivables 9341  Debts After one year Within one year Within one year Within one year 9361 Within one year 9371 127,368.1 936,39  Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9381 Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9391 Other significant financial commitments Income from financial fixed assets Income from financial fixed assets Income from current assets	125.8
Within one year 9311 336,837.65 108,75  Cash investments 9321  Shares 9331  Receivables 9341  Debts 9361  After one year 9361  Within one year 9371 127,368.1 936,35  Personal and real guarantees  Given or irrevocably promised by the company as surety for the debts or commitments of associated companies  Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments  Income from financial fixed assets  Income from current assets  9421  Income from current assets	
Cash investments Shares Receivables 9331 Receivables 9341  Debts After one year Within one year Within one year Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Other significant financial commitments Income from financial fixed assets Income from current assets  9321 9351 127,368.1 936,38 9371 127,369.1 936,38 9381 9381 9381 9381 9391 9401 9401	725.8
Shares Receivables 9341  Debts After one year Within one year Within one year Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Other significant financial commitments Income from financial fixed assets Income from current assets  9331 127,368.1 936,38 9371 127,369.1 936,38 9381 9381 9381 9391 9401 9401 9401	, 25.0
Receivables 9341  Debts 9351 127,368.1 936,38  After one year 9361  Within one year 9371 127,369.1 936,38  Personal and real guarantees  Given or irrevocably promised by the company as surety for the debts or commitments of associated companies 9381  Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9391  Other significant financial commitments Income from financial fixed assets Income from current assets 9421 Income from current assets	
After one year Within one year Within one year  Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments Income from financial fixed assets Income from current assets  9351  127,368.1  936,35  9371  127,369.1  936,35  9371  9381  9381  9381  9491  9491  9491  9491	
After one year Within one year 9361 Within one year 9371 127,369.1 936,35  Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies 9381 Other significant financial commitments Income from financial fixed assets Income from current assets 9421 Income from current assets	08 33
Within one year  Personal and real guarantees  Given or irrevocably promised by the company as surety for the debts or commitments of associated companies  Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments  Income from financial fixed assets  Income from current assets  9371  127,369.1  936,38  9381  9381  9391  9401  9401  9401  9401  9401  9401  9401	70.33
Personal and real guarantees Given or irrevocably promised by the company as surety for the debts or commitments of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments Financial results  Income from financial fixed assets Income from current assets  9421 Income from current assets	00 22
Given or irrevocably promised by the company as surety for the debts or commitments of associated companies  Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments  Financial results  Income from financial fixed assets Income from current assets  9391  9401  9421  1ncome from current assets	96.33
of associated companies Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments Financial results Income from financial fixed assets Income from current assets  9381  9381  9491  9401  9401  9401	
Given or irrevocably promised by the company as surety for the debts or commitments of affiliated companies  Other significant financial commitments  Financial results  Income from financial fixed assets Income from current assets  9421  9431	
of affiliated companies 9391 Other significant financial commitments 9401 Financial results Income from financial fixed assets 9421 Income from current assets 9431	
Other significant financial commitments  Financial results  Income from financial fixed assets Income from current assets  9421 9431	
Financial results Income from financial fixed assets Income from current assets 9421 9431	
Income from financial fixed assets Income from current assets 9421 9431	
Income from current assets 9431	
Other financial income 9441	
Debt charges 9461	10.86
Other financial costs 9471	
Disposals of fixed assets	
Capital gains realised 9481	
Losses realised 9491	
ASSOCIATED COMPANIES	
Financial Fixed Assets 9253	
Holdings 9263	
Subordinated debt 9273	
Other receivables 9283	
Receivables 9293	
After one year 9303	
Within one year 9313	
Debts 9353	
After one year 9363	
Within one year 9373	
Personal and real guarantees	
Constituted or irrevocably promised by the company as a guarantee against associated	
company debts or commitments  9383	
Constituted or irrevocably promised by associated companies as a guarantee against the company's debts or commitments  9393	
Other significant financial commitments 9403	
OTHER COMPANIES WITH A SHAREHOLDING LINK	
Financial Fixed Assets 9252	
Holdings 9262	
Subordinated debt 9272	
Other receivables 9282	
Receivables 9292	
After one year 9302	
Within one year 9312	
<b>Debts</b> 9352	
After one year 9362	
Within one year 9372	

TRANSACTIONS WITH RELATED PARTIES CONDUCTED OUTSIDE NORMAL MARKET CONDITIONS

Mentioning such transactions, if they are significant, including the amount and indication of the nature of the relationship with the related party, as well as all other information about the transactions that would be needed in order to gain a better understanding of the company's financial position

None



# FINANCIAL RELATIONSHIPS WITH

DIRECTORS AND MANAGERS, NATURAL PERSONS OR LEGAL ENTITIES WHO DIRECTLY OR INDIRECTLY CONTROL THE COMPANY WITHOUT BEING LINKED TO IT OR OTHER COMPANIES DIRECTLY OR INDIRECTLY CONTROLLED BY SUCH PERSONS

# Amounts receivable from the aforementioned persons

Main conditions for the receivables, interest rate, term, amounts potentially repaid, cancelled or which have been waived

# Guarantees provided in their favour

Other significant commitments undertaken in their favour

Direct and indirect remuneration and pensions attributed, charged to the profit-and-loss account, as long as this reference does not relate exclusively or principally to the situation of a single identifiable person

To directors and managers

To former directors and former managers

Codes	Financial Year
9500	
9501	
9502	
9503	
9504	

Codes	Financial Year
9505	7,500.00
95061 95062 95063	
95081 95082	

95083

# THE AUDITOR(S) AND PEOPLE WITH WHOM HE IS (THEY ARE) LINKED

### **Auditor fees**

Fees for exceptional services or special assignments conducted within the company by the auditor(s)

Other auditing work

Tax advice

Other external assignments in connection with auditing

Fees for exceptional services or special assignments realised within the company by persons with whom the auditor(s) is (are) linked

Other auditing work

Tax advice

Other external services in connection with auditing

Statements pursuant to article 3:64, §2 and §4 of the Code of Companies and Associations

# STATEMENT RELATING TO THE CONSOLIDATED FINANCIAL STATEMENTS

Information to be completed by companies subject to the provisions of the Code of Companies and Associations relating to consolidated financial statements

Information to be completed by the company if it is a subsidiary or joint subsidiary

Name, full address of the registered office and, if it is a company incorporated under Belgian law, the company number of the parent company(ies) and an indication of whether this (these) parent company(ies) draw up and publish consolidated accounts in which the annual financial statements are integrated by consolidation\*.

ORES Assets
Consolidating parent company - Largest group
BE 0543.696.579
14 avenue Jean Mermoz
6041 Gosselies
BELGIUM

<sup>\*</sup> If the company's accounts are consolidated on several levels, information is provided, on the one hand, for the largest group and, on the other, for the smallest group of companies of which the company is a part as a subsidiary and for which consolidated accounts are drawn up and published.

#### 2.5. Social balance sheet

#### **SOCIAL BALANCE SHEET**

Number(s) of the joint representation committee(s) under which the company operates:

200

#### STATEMENT OF PERSONS EMPLOYED

WORKERS FOR WHOM THE COMPANY HAS LODGED A DIMONA DECLARATION OR WHO ARE ENTERED IN THE GENERAL PERSONNEL REGISTER

#### During the financial year

#### Average number of workers

Full-time
Part-time
Total full-time equivalents (FTE)

#### Number of hours actually worked

Full-time Part-time Total

#### Staff overheads

Full-time Part-time Total

#### Amount of benefits grants over and above their salary

#### During the previous financial year

Average number of FTE workers
Number of hours actually worked
Staff overheads
Amount of benefits grants over and above their salary

Codes	Total	1. Male	2. Female
1001	81.4	29.1	52.3
1002	27.8	2	25.8
1003	102.4	30.4	72
1011	98,491	39,127	59,364
1012	30,846	2,211	28,635
1013	129,337	41,338	87,999
1021	3,245,731.89	1,260,859.19	1,984,872.70
1022	1,063,339.88	86,706.65	976,633.23
1023	4,309,071.77	1,347,565.84	2,961,505.93
1033	0	0	0

Codes	P. Total	1P. Men	2P Women
1003	101.1	29.5	71.6
1013	75,349	22,850	52,499
1023	2,481,204.70	763,626	1,717,578.70
1033	0	0	0

### WORKERS FOR WHOM THE COMPANY HAS LODGED A DIMONA DECLARATION OR WHO ARE ENTERED IN THE GENERAL PERSONNEL REGISTER (CONTINUED)

On the closing date for the financial year		1. Full-time	2. Part-time	3. Total in full-time equivalents
Number of workers		84	29	105.8
By type of contract				
Permanent contract	110	84	29	105.8
Fixed-term contract	111			
Contract to perform specifically defined work	112			
Replacement contract	113			
By gender and level of education				
Males	120	31	2	32.3
primary	1200	8	2	9.3
secondary	1201	19	0	19
higher non-university	1202	3	0	3
university	1203	1	0	1
Females	121	53	27	73.5
primary	1210	19	7	24.4
secondary	1211	24	14	34.8
higher non-university	1212	9	6	13.3
university	1213	1	0	1
By employment category				
Management staff	130	1	0	1
Employees	134	83	29	104.8
Workers	132			
Other	133			

#### TEMPORARY STAFF AND WORKERS MADE AVAILABLE TO THE COMPANY

#### During the financial year

Average number of workers employed Number of hours actually worked Costs for the company

Codes	1. Temporary staff	2. Workers made available to the company
150	12	
151	22,775	
152	523 602	

#### Table of staff movements during the financial year

INCOMING	Codes	1. Full-time	2. Part-time	3. Total in full-time equivalents
Number of workers for whom the company has lodged a DIMONA declaration or who were entered in the general personnel register during the financial year By type of employment contract	205	6	2	7.4
Permanent contract	210	5	2	6.4
Fixed-term contract	211	1	-	1
Contract to perform specifically defined work	212			
Replacement contract	213			

OUTGOING	Codes	1. Full-time	2. Part-time	3. Total in full-time equivalents
Number of workers for whom the date of the end of the contract was recorded in a DIMONA declaration or in the general personnel register during the financial year By type of employment contract	305	-	1	0.9
Permanent contract	310	-	1	0.9
Fixed-term contract	311			
Contract to perform specifically defined work	312			
Replacement contract	313			
By reason for the end of the contract				
Retirement	340			
Redundancy with company supplement	341			
Dismissal	342			
Other reason	343	-	1	0.9
Including the number of individuals who continue, at least part-time, to provide services for the benefit of the company as self-employed workers	350			

#### INFORMATION ABOUT THE TRAINING COURSES FOR WORKERS DURING THE FINANCIAL YEAR

	Codes	Males	Codes	Females
Initiatives for ongoing professional training of a formal nature, paid for by the employer				
Number of workers involved	5801	33	5811	73
Number of hours' training	5802	846	5812	1.440
Net cost for the company	5803	32.240,33	5813	57.603,40
of which the gross cost directly associated with training	58031	32.240,33	58131	57.603,40
of which subscriptions paid and payments made to collective funds	58032		58132	I
of which grants and other financial benefits received (to be deducted)	58033		58133	
Initiatives for ongoing professional training of a less formal or informal nature, paid for by the employer				
Number of workers involved	5821	31	5831	70
Number of hours' training	5822	124	5832	316
Net cost for the company	5823	3.831,26	5833	9.134,55
Initiatives for initial professional training, paid for by the employer				I
Number of workers involved	5841	0	5851	0
Number of hours' training	5842	0	5852	0
Net cost for the company	5843	0	5853	0

#### 2.6. Valuation rules

#### **ASSETS**

#### **SET-UP COSTS**

Included under this heading are costs associated with the incorporation, development or restructuring of the company, such as the charges for incorporation of increase in capital and the fees for issuing loans. The depreciation of set-up costs must comply with article 3:37 of the Royal Decree of 29 April 2019 stipulating that set-up costs are the subject of appropriate depreciation, in annual tranches of 20% of at least the actual sums disbursed. The fees for issuing loans are accounted for under this heading and depreciated within the year.

#### **INTANGIBLE FIXED ASSETS**

Intangible fixed assets are intangible means of production. They represent fixed assets due to the fact that the company wishes to use them as operating resources. In other words, they imply an operating capability of limited or unlimited duration.

Pursuant to the Royal Decree of 29 April 2019 (article 3:89), a distinction must be made between:

- development costs;
- concessions, patents and licences, know-how, brands and other similar rights;
- goodwill;
- advances paid on intangible fixed assets.

Intangible fixed assets are recorded in the accounts if and only if it is probable that future economic benefits attributable to the asset will go to the company and if the cost of that asset can be valued in a reliable manner. Intangible fixed assets are valued initially at cost. The cost of an intangible fixed asset generated internally includes all costs attributable directly to it and is equal to the sum of the expenses incurred from the date on which this intangible fixed asset meets the accounting criteria in accordance with Belgian standards.

After they have been recorded in the accounts initially, intangible fixed assets are entered at cost, minus

accumulated depreciations and accumulated impairment losses. Intangible fixed assets are depreciated using the linear method over their estimated service life (set at 5 years).

ORES has taken the option to record development expenses as intangible fixed assets. Costs likely to be capitalised as intangible fixed assets are the development and manufacturing costs of prototypes, products, inventions and know-how of value for the future activities of the company.

In this context, the following costs have been recorded:

- staffing expenditure relating to researchers, technicians and other support staff, insofar as they are designated to the completion of a project meeting the definition given above;
- the cost of instruments and hardware to the extent that and for as long as they are used for the completion of the project. If they are not used throughout their service life for the completion of the project, only the depreciation costs corresponding to the lifespan of the project will then be admissible;
- the costs for the services of consultants and equivalent services used for the completion of the project;
- other operating costs, in particular the cost of materials, supplies and similar products incurred directly on account of the completion of the project.

The intangible fixed asset resulting from the development expense activity is then depreciated using the linear method over its service life (set at 5 years), minus any impairments.

#### **FINANCIAL FIXED ASSETS**

Financial fixed assets are included as assets on the balance sheet at their purchase value, less the proportion not called up.

At the end of each financial year, a valuation is made of each security in the portfolio in order to reflect, in as satisfactory a manner as possible, the situation, profitability and outlook of the company in which there is a holding or in which shares are owned.

#### RECEIVABLES DUE AFTER MORE THAN ONE YEAR

Receivables due after more than one year are recorded on the asset side of the balance sheet at their nominal value.

#### **STOCKS**

Stocks are valued at their weighted average price. An impairment is recorded when the economic value of the stocks is less than their book value.

#### RECEIVABLES DUE WITHIN ONE YEAR

Receivables due within one year are accounted for at their book value.

Unpaid receivables are covered by impairments when a certain risk of non-recoverability is noted.

#### **CASH INVESTMENTS**

Investment securities are entered on the assets side of the balance sheet at their acquisition price, excluding ancillary costs, or at their input value.

Cash investments are accounted for on the assets side of the balance sheet assets at their book value.

#### **LIQUID ASSETS**

Liquid assets are accounted for on the assets side of the balance sheet assets at their book value.

#### **ASSET ACCRUALS**

Expenses incurred during the financial year, but chargeable in full or in part to one or more previous financial years, are valued using a proportional rule.

Income or fractions of income which are only paid during one or more of the following financial years, but which are to be associated with the financial year in question are evaluated at the amount of the proportion relating to the financial year in question.

#### LIABILITIES

#### **UNTAXED RESERVES**

This item includes capital gains and profits whose untaxed status is subject to them being kept as the company's assets.

#### **PROVISIONS AND DEFERRED TAXES**

At the end of each financial year, applying caution, sincerity and good faith when coming to its decision, the Board of Directors looks at the provisions to be set aside to cover all the expected risks or any losses arising during this and previous years. The provisions relating to the previous financial years are regularly reviewed and the Board of Directors decides on their allocation or purpose.

## DEBTS DUE AFTER ONE YEAR AND DEBTS DUE WITHIN INE YEAR

Debts due after one year and within one year are recorded on the liabilities side of the balance sheet at their nominal value.

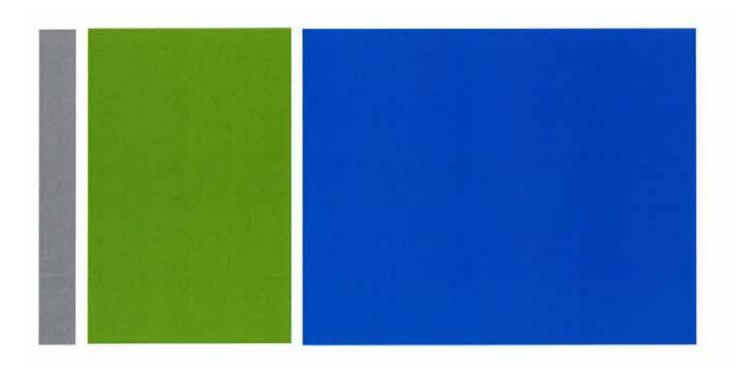
#### **LIABILITY ACCRUALS**

Expenses or fractions of the expenses relating to the financial year, but which will only be paid during a subsequent financial year, are valued at the amount attributable to the financial year.

Income received during the financial year, which is attributable in full or in part to a subsequent financial year, is also valued at the amount that must be regarded as income for subsequent financial years.

# IV. Auditors' Report





## **COMNEXIO SC**

Rapport du commissaire 31 décembre 2020

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#### COMNEXIO SC

## RAPPORT DU COMMISSAIRE À L'ASSEMBLÉE GÉNÉRALE DE LA SOCIÉTÉ POUR L'EXERCICE CLOS LE 31 DÉCEMBRE 2020

(COMPTES ANNUELS)

Dans le cadre du contrôle légal des comptes annuels de la COMNEXIO SC (la « Société »), nous vous présentons notre rapport du commissaire. Celui-ci inclut notre rapport sur les comptes annuels ainsi que les autres obligations légales et réglementaires. Le tout constitue un ensemble et est inséparable.

Nous avons été nommés en tant que commissaire par l'assemblée générale du 29 mai 2019, conformément à la proposition de l'organe d'administration émise sur présentation du conseil d'entreprise. Notre mandat de commissaire vient à échéance à la date de l'assemblée générale délibérant sur les comptes annuels clôturés au 31 décembre 2021. Nous avons exercé le contrôle légal des comptes annuels de COMNEXIO durant deux exercices consécutifs.

#### RAPPORT SUR LES COMPTES ANNUELS

#### Opinion sans réserve

Nous avons procédé au contrôle légal des comptes annuels de la Société, comprenant le bilan au 31 décembre 2020, ainsi que le compte de résultats pour l'exercice clos à cette date et l'annexe, dont le total du bilan s'élève à € 1.038.130,99 € et dont le compte de résultats se solde par un résultat de l'exercice de € 0,00.

À notre avis, ces comptes annuels donnent une image fidèle du patrimoine et de la situation financière de la Société au 31 décembre 2020, ainsi que de ses résultats pour l'exercice clos à cette date, conformément au référentiel comptable applicable en Belgique.

#### Fondement de l'opinion sans réserve

Nous avons effectué notre audit selon les Normes internationales d'audit (ISA) telles qu'applicables en Belgique. Les responsabilités qui nous incombent en vertu de ces normes sont plus amplement décrites dans la section « Responsabilités du commissaire relatives à l'audit des comptes annuels » du présent rapport. Nous nous sommes conformés à toutes les exigences déontologiques qui s'appliquent à l'audit des comptes annuels en Belgique, en ce compris celles concernant l'indépendance.

Nous avons obtenu de l'organe d'administration et des préposés de la Société, les explications et informations requises pour notre audit.

Nous estimons que les éléments probants que nous avons recueillis sont suffisants et appropriés pour fonder notre opinion.

### Responsabilités de l'organe d'administration relatives à l'établissement des comptes annuels

L'organe d'administration est responsable de l'établissement des comptes annuels donnant une image fidèle conformément au référentiel comptable applicable en Belgique, ainsi que du contrôle interne qu'il estime nécessaire à l'établissement de comptes annuels ne comportant pas d'anomalies significatives, que celles-ci proviennent de fraudes ou résultent d'erreurs.



AUDIT | TAX | CONSULTING

RSM interAudit is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM Network. Each member of the RSM network is an independent accounting and consulting firm which practices in his own right. The RSM network is not itself a separate legal entity in any jurisdiction.

RSM InterAudit SC - réviseurs d'entreprises - Siège social : chaussée de Waterloo 1151 - B 1180 Bruxelies interaudit@rsmbelgium be - TVA BE 0436 391 122 - RPM Bruxelles Société civile à forme commerciale

Member of RSM Toelen Cats Dupont Koevoets - Offices in Aalst, Antwerp, Brussels, Charleroi, Mons and Zaventem



Lors de l'établissement des comptes annuels, il incombe à l'organe d'administration d'évaluer la capacité de la Société à poursuivre son exploitation, de fournir, le cas échéant, des informations relatives à la continuité d'exploitation et d'appliquer le principe comptable de continuité d'exploitation, sauf si l'organe d'administration a l'intention de mettre la Société en liquidation ou de cesser ses activités ou s'il ne peut envisager une autre solution alternative réaliste.

### Responsabilités du commissaire relatives à l'audit des comptes annuels

Nos objectifs sont d'obtenir l'assurance raisonnable que les comptes annuels pris dans leur ensemble ne comportent pas d'anomalies significatives, que celles-ci proviennent de fraudes ou résultent d'erreurs, et d'émettre un rapport du commissaire contenant notre opinion. L'assurance raisonnable correspond à un niveau élevé d'assurance, qui ne garantit toutefois pas qu'un audit réalisé conformément aux normes ISA permettra de toujours détecter toute anomalie significative existante. Les anomalies peuvent provenir de fraudes ou résulter d'erreurs et sont considérées comme significatives lorsqu'il est raisonnable de s'attendre à ce que, prises individuellement ou en cumulé, elles puissent influencer les décisions économiques que les utilisateurs des comptes annuels prennent en se fondant sur ceux-ci.

Lors de l'exécution de notre contrôle, nous respectons le cadre légal, réglementaire et normatif qui s'applique à l'audit des comptes annuels en Belgique. L'étendue du contrôle légal des comptes ne comprend pas d'assurance quant à la viabilité future de la Société ni quant à l'efficience ou l'efficacité avec laquelle l'organe d'administration a mené ou mènera les affaires de la Société. Nos responsabilités relatives à l'application par l'organe d'administration du principe comptable de continuité d'exploitation sont décrites ci-après.

Dans le cadre d'un audit réalisé conformément aux normes ISA et tout au long de celui-ci, nous exerçons notre jugement professionnel et faisons preuve d'esprit critique. En outre :

nous identifions et évaluons les risques que les comptes annuels comportent des anomalies significatives, que celles-ci proviennent de fraudes ou résultent d'erreurs, définissons et mettons en œuvre des procédures d'audit en réponse à ces risques, et recueillons des éléments probants suffisants et appropriés pour fonder notre opinion. Le risque de non-détection d'une anomalie significative provenant d'une fraude est plus élevé que celui d'une anomalie significative résultant d'une erreur, car la fraude peut impliquer la collusion, la falsification, les omissions volontaires, les fausses déclarations ou le contournement du contrôle interne;

- nous prenons connaissance du contrôle interne pertinent pour l'audit afin de définir des procédures d'audit appropriées en la circonstance, mais non dans le but d'exprimer une opinion sur l'efficacité du contrôle interne de la Société;
- nous apprécions le caractère approprié des méthodes comptables retenues et le caractère raisonnable des estimations comptables faites par l'organe d'administration, de même que des informations les concernant fournies par ce dernier;
- nous concluons quant au caractère approprié de l'application par l'organe d'administration du principe comptable de continuité d'exploitation et, selon les éléments probants recueillis, quant à l'existence ou non d'une incertitude significative liée à des événements ou situations susceptibles de jeter un doute important sur la capacité de la Société à poursuivre son exploitation. Si nous concluons à l'existence d'une incertitude significative, nous sommes tenus d'attirer l'attention des lecteurs de notre rapport du commissaire sur les informations fournies dans les comptes annuels au sujet de cette incertitude ou, si ces informations ne sont pas adéquates, d'exprimer une opinion modifiée. Nos conclusions s'appuient sur les éléments probants recueillis jusqu'à la date de notre rapport du commissaire. Cependant, des situations ou événements futurs pourraient conduire la Société à cesser son exploitation;
- nous apprécions la présentation d'ensemble, la structure et le contenu des comptes annuels et évaluons si les comptes annuels reflètent les opérations et événements sous-jacents d'une manière telle qu'ils en donnent une image fidèle.





Nous communiquons au comité d'audit notamment l'étendue des travaux d'audit et le calendrier de réalisation prévus, ainsi que les constatations importantes relevées lors de notre audit, y compris toute faiblesse significative dans le contrôle interne. Nous fournissons également au comité d'audit une déclaration précisant que nous nous sommes conformés aux règles déontologiques pertinentes concernant l'indépendance, et leur communiquons, le cas échéant, toutes les relations et les autres facteurs qui peuvent raisonnablement être considérés comme susceptibles d'avoir une incidence sur notre indépendance ainsi que les éventuelles mesures de sauvegarde y relatives.

## AUTRES OBLIGATIONS LÉGALES ET RÉGLEMENTAIRES

#### Responsabilités de l'organe d'administration

L'organe d'administration est responsable de la préparation et du contenu du rapport de gestion, du respect des dispositions légales et réglementaires applicables à la tenue de la comptabilité ainsi que du respect du Code des sociétés et des associations et des statuts de la Société.

#### Responsabilités du commissaire

Dans le cadre de notre mission et conformément à la norme belge complémentaire (version révisée 2020) aux normes internationales d'audit (ISA) applicables en Belgique, notre responsabilité est de vérifier, dans ses aspects significatifs, le rapport de gestion, et le respect de certaines dispositions du Code des sociétés et des associations et des statuts, ainsi que de faire rapport sur ces éléments.

#### Aspects relatifs au rapport de gestion

A l'issue des vérifications spécifiques sur le rapport de gestion, nous sommes d'avis que celui-ci concorde avec les comptes annuels pour le même exercice et a été établi conformément aux articles 3:5 et 3:6 du Code des sociétés et des associations.

Dans le cadre de notre audit des comptes annuels, nous devons également apprécier, en particulier sur la base de notre connaissance acquise lors de l'audit, si le rapport de gestion comporte une anomalie significative, à savoir une information incorrectement formulée ou autrement trompeuse. Sur la base de ces travaux, nous n'avons pas d'anomalie significative à vous communiquer.

#### Mention relative au bilan social

Le bilan social, à déposer à la Banque nationale de Belgique conformément à l'article 3:12, § 1er, 8° du Code des sociétés et des associations, traite, tant au niveau de la forme qu'au niveau du contenu, des mentions requises par ce Code, en ce compris celles concernant l'information relative aux salaires et aux formations, et ne comprend pas d'incohérences significatives par rapport aux informations dont nous disposons dans le cadre de notre mission.

#### Mentions relatives à l'indépendance

Notre cabinet de révision n'a pas effectué de missions incompatibles avec le contrôle légal des comptes annuels et est resté indépendant vis-à-vis de la Société au cours de notre mandat.

#### **Autres mentions**

- Sans préjudice d'aspects formels d'importance mineure, la comptabilité est tenue conformément aux dispositions légales et réglementaires applicables en Belgique.
- ► La répartition des résultats proposée à l'assemblée générale est conforme aux dispositions légales et statutaires.
- Nous n'avons pas à vous signaler d'opération conclue ou de décision prise en violation des statuts, du Code des sociétés et des associations.

Gosselies, 7 mai 2021

RSM INTERAUDIT SC COMMISSAIRE REPRÉSENTÉE PAR

THIERRY LEJUSTY CATHERINE SAEY
ASSOCIÉ ASSOCIÉÉ

## V.

## Remuneration reports

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Given the equivalence of the requirements stated in L1523-17 and L6421-1 of the CDLD with those imposed by article 3:12 § 1 9° of the Code of Companies and Associations, this report has been drawn up to meet the obligations required both by the CDLD and the Code of Companies and Associations.

## 1. Presentation of the management bodies

#### **Board of Directors**

The Board of Directors is the company's decision-making body, with the exception of matters reserved for the Annual General Meeting either by law, decree or the articles of association. Its main goal is to ensure the company's long-term success. With this in mind, the Board of Directors identifies the strategic challenges and risks faced by the company, defines the company's values, its strategy, the level of risks that it is comfortable taking as well as its key policies, along with monitoring the running of the business.

The Board of Directors is made up of ten members who are appointed by the General Meeting at the proposal of ORES Assets and from the directors of ORES Assets. The person delegated to conduct the day-to-day management is also a member of the Board of Directors.

In 2020, which was the company's first full financial year and conducted in a difficult health-related context, the Board of Directors streamlined its work by concentrating them into 5 meetings, while at the same time complying with the terms of remote and/or mixed meetings, as dictated by developments in the health situation, legal obligations and the various deadlines set.

#### **Appointments and Remuneration Committee**

Made up by and as part of the Board, the Appointments and Remuneration Committee (ARC) has three members. Its role is to assist the Board of Directors in all matters relating to the appointment and remuneration of directors and Committee members.

In this regards, the ACR has drawn up a report – detailed extensively below – which was the subject of its only meeting in 2020, conducted remotely on 19 March 2020, right at the beginning of the first lockdown.

#### **Audit Committee**

The task of the Audit Committee is to assist the Board of Directors by providing it with opinions about the company's accounts, as well as about the internal control system, the programme of internal audits, the conclusions and recommendations made by this internal audit in the reports. The Audit Committee is made up of three directors. As stated in the report from the Board of Directors, below, the Audit Committee met twice in 2020.

#### **Ethics Committee**

This Committee is responsible for providing opinions regarding compliance with the rules relating to the confidentiality of personal and commercial information. The Ethics Committee is made up of three members.

## 2. Report from the Appointments and Remuneration Committee

#### Preliminary note

This report has been drawn up by the Appointments and Remuneration Committee and submitted to the Board of Directors of Comnexio for approval in accordance with the provisions of article L 1523-17, §2 of the Local Democracy and Decentralisation Code (CDLD).

Its purpose is to assess the appropriateness of the remuneration paid to the corporate officers in 2020. The individual attendance record of the corporate officers is an integral part of the report to be drawn up by the Board of Directors pursuant to Article L6421-1 of the CDLD.

## Evaluation of the appropriateness of the non-remuneration of the directorships held within Comnexio

The Remuneration Committee records that, as decided by the inaugural General Meeting on 29 May 2019, all of the corporate mandates at Comnexio – director and member of the Committees established within it – are exercised without pay, it being understood that the corporate officers of Comnexio are designated as directors and appointed at the proposal of ORES Assets.

## Conclusions of the Appointments and Remuneration Committee

The Appointments and Remuneration Committee, meeting on 10 March 2021, noted that the terms of remuneration stated above reflect the strict application of the deliberations mentioned above conducted in the General Meeting, which has authority in the matter.

It also noted that the fact corporate mandates are unpaid at Comnexio remains appropriate, and that, as a result, the Committee does not make a recommendation to the General Meeting for any change in the remuneration of the mandates within SPPLS.

Carried out at the meeting of 10 March 2021.

## 3. Report from the Board of Directors

#### General information about the institution

Identification number (CBE)	0727.639.263	
Type of institution	Company with significant local public participation	
Name of the institution	COMNEXIO	
Reporting period	2020	

	Number of meetings
General meeting	01
Board of Directors	05
Audit Committee	02
Appointments and Remuneration Committee	01
Ethics Committee	01

#### Members of the Board of Directors

Position <sup>1</sup>	Last name and first name	Gross annual; remuneration <sup>2</sup>	Breakdown of remuneration and benefits <sup>3</sup>	Reason for the remuneration if other than an attendance fee	List of mandates associated with the position and any remuneration	Percentage attendance at meetings
Chairman – member of the Appointments and Remuneration Committee	DE VOS Karl		cision taken by the ina 2019, all directorship	-	None	83 %
Director – member of the Appointments and Remuneration Committee	BINON Yves				None	67 %
Director - member of the Ethics Committee	BULTOT Claude	•			None	100 %
Director - member of the Ethics Committee	DE BEER DE LAER Hadelin				None	100 %
Director – Chair of the Audit Committee	DEMANET Nathalie	•			None	86 %
Director	FAYT Christian				None	80 %
Director – member of the Appointments and Remuneration Committee	FRANCEUS Michel				None	100 %
Director - member of the Ethics Committee	GILLIS Alain	•			None	100 %
Director - member of the Audit Committee	HARDY Cerise*				None	100 %
Director - member of the Audit Committee	VEREECKE Anne				None	71 %
Overall total	10					

<sup>\*</sup>Ms Cerise Hardy was co-opted by the Board of Directors on 22 January 2020 to fill the vacant Directorship following the resignation of Mr Raphaël Durant and appointed a member of the Audit Committee on 28 October 2020.

<sup>&</sup>lt;sup>1</sup> Indicate the most senior position as director, these being: chairman, vice chairman, director responsible for specific positions (member of the executive board, of the audit committee or of a sector committee) or director.

Remuneration includes benefits in kind. Remuneration includes, where applicable, the total amount of attendance fees received. Remuneration is limited to the ceilings applicable terms of compensation and benefits in kind in connection with the exercise of derivative mandates, in accordance with article L5311-1, § 1 of the Code.

Detail the various components of the gross annual remuneration and benefits (annual compensation or attendance fee by position, any other benefits). Benefits in kind are defined ahead of any general benefit that does not result in the payment of an amount and which is granted in return for exercising the mandate. The amount of benefits in kind from which holders of a derivative mandate benefit is calculated based on rules applied by the tax authorities for income tax (article L5311-2, § 1).

#### Holders of senior management positions

Position⁴	Last name and first name	Annual gross remuneration <sup>5</sup>	Breakdown of gross annual remuneration <sup>6</sup>	List of derivative mandates associated with the position and any remuneration			
Senior local official	,	ORES Assets and responsible					
Director x	Incorporated on 29 May 2019, its rules of governance are the same as those of ORES Assets and ORES.						
Director	Although having its own staff, the support functions are exercised by ORES, there are no – in the strict sense – managerial positions in the sense of articles L5111-1.7 and 6424-1 of the CDLD at Comnexio.  Ms Inne Mertens, member of the Executive Board and as such holder of a managerial position at ORES,						
Assistant Director							
Assistant Director	exercises the highest responsibility regarding the strategy of Comnexio.						
Other							
Total remuneration	_						

### **Appendices:**

#### Appendix 1: Board of Directors - list of members' names and their attendance rate

Position	Last name and first name	Effective attendance at meetings	Number of meetings	Attendance in %
Chairman	DE VOS Karl	4	5	80
Directors	BINON Yves	3	5	60
	BULTOT Claude	5	5	100
	DE BEER DE LAER Hadelin	5	5	100
	DEMANET Nathalie	4	5	80
	FAYT Christian	4	5	80
	FRANCEUS Michel	5	5	100
	GILLIS Alain	5	5	100
	HARDY Cerise *	4	4	100
	VEREECKE Anne	3	5	60

<sup>\*</sup>Ms Cerise Hardy was co-opted by the Board of Directors on 22 January 2020 to fill the vacant Directorship following the resignation of Mr Raphaël Durant.

<sup>&</sup>lt;sup>4</sup> Indicate the position held within the structure, on the understanding that only the management staff of the structure is intended.

<sup>&</sup>lt;sup>5</sup> Indicate the gross annual indexed remuneration, including all amounts in cash and all benefits that can be valued in monetary terms.

<sup>6</sup> Detail the various components of the gross annual remuneration (amounts in cash, any other benefits in accordance with the rules stated in appendix 4 of this Code).

#### Appendix 2: Audit Committee - list of members' names and their attendance rate

Position	Last name and first name	Effective attendance at meetings	Number of meetings	Attendance in %
Chair	DEMANET Nathalie	2	2	100
Members	VEREECKE Anne	2	2	100
	(mandate vacant until 28.10.2020) *			

<sup>\*</sup> Ms Cerise Hardy was co-opted by the Board of Directors on 28 October 2020 to fill the vacant mandate of member of the Audit Committee following the resignation of Mr Raphaël Durant.

## Appendix 3: Appointments and Remuneration Committee – list of members' names and their attendance rate

Position	Last name and first name	Effective attendance at meetings	Number of meetings	Attendance in %
Members	BINON Yves	1	1	100
	DE VOS Karl	1	1	100
	FRANCEUS Michel	1	1	100

#### Appendix 4: Ethics Committee – list of members' names and their attendance rate

Position	Last name and first name	Effective attendance at meetings	Number of meetings	Attendance in %
Members	BULTOT Claude	1	1	100
	DE BEER DE LAER Hadelin	1	1	100
	GILLIS Alain	1	1	100

### **Contacts**

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